

## **NOTICE OF GRANT OPPORTUNITY**

### **Announcement and Introduction:**

NAPT and ZONAR Systems, Inc are pleased to announce and jointly sponsor a \$50,000 grant competition to contribute to the improved safety, effectiveness and efficiency of the Pupil Transportation program in the United States. This grant provides state of the art, best practice, fleet management technology including but not limited to Electronic Vehicle Inspection Reporting (EVIR) and Global Position System (GPS) to a School System. This will equip more school buses in the United States with this unique inspect, track, know technology to provide management information about their school bus operation. The competition is open to any school system that has an NAPT member on staff at the time the application is submitted. School systems currently using another company's technology that want to upgrade to Zonar's offerings are also encouraged to apply.

### **The Grant Sponsors:**

NAPT and ZONAR Systems, Inc are dedicated to the enhancement of the all important and critical student passenger safety mission. Further, the sponsors recognize the difficulty that local school systems encounter in their efforts to acquire and implement leading edge technology systems designed to both save real dollars and present management and supervision opportunities leading to real improvements to the prime mission, student safety. NAPT will accept and evaluate applications from NAPT members for a single award of \$50,000 worth of equipment/hardware provided by Zonar Systems, Inc.

### **Purpose--The Grant Award Includes:**

Zonar's patented Electronic Vehicle Inspection Reporting (EVIR) system including asset and zone tags to verify the completion of pre-trip, post-trip, child check and security sweep inspections, Zonar's V2J High-Definition GPS system, Zonar's V2J High-Definition GPS/vehicle diagnostics and Zonar's ZPass student tracking system. This important grant will permit a school system to acquire the equipment/hardware they desire that is necessary to utilize the "Inspect, Track and Know" tools that are becoming best practice nationwide.

### **The Value and Impact:**

This \$50,000 capital acquisition grant will outfit school buses with the component hardware parts necessary to procure the benefits of Zonar's patented and highly acclaimed Electronic Vehicle Inspection Reporting (EVIR), V2J High-Definition GPS and Ground Traffic Control systems. Your Pre-Trip, Post Trip, Security Sweeps and Child Check inspections will be better managed, performed and verified in a paper free now+ and web based on line environment. Innumerable operational street performance issues from idling, speeds, vehicle diagnostics, student tracking to time management and location deviations will be right at your fingertips. And so much more!

**Eligibility:**

To be considered for this Grant Award, a member of the school system's staff must be a current NAPT member at the time the application is submitted. Applications will be considered that include matching funds to expand the program beyond the limit of this grant. Applicants must document their ability to pay for the ongoing monthly service fee that includes all costs for the cellular transmission of the real-time data; hosting of all inspection, GPS, vehicle diagnostics and student tracking data; unlimited access to the web-based application Ground Traffic Control<sup>li</sup> for accessing GPS and inspection reports and 24/7 telephone and online support. This monthly service fee will vary per month per vehicle depending on the hardware selected because the more data transmitted, the higher the cost. Contact [naptgrant@zonarsystems.com](mailto:naptgrant@zonarsystems.com) to identify the appropriate sales account manager for your region to get the details on the monthly fees necessary for the selected equipment.

**Application Requirements:**

All grant applications are to be submitted in printed and electronic format (Microsoft Word or PDF) to the National Association for Pupil Transportation. Applications are to be mailed and addressed to:

**NAPT**

**Zonar Grant Application**  
**1840 Western Avenue**  
**Albany, NY 12203**

**Include the NAPT membership number on the cover of the application.**

Applications for this Grant Award will not be returned and will become the property of Zonar Systems, Inc.

The application must provide a complete description of the pupil transportation operation.

**Grant Application Format:**

**A. In General:** There is no specific format or application template to be used for your grant application. This open-ended method permits a more free flowing dialogue on your part about your school transportation operations and objectives. However, there are required specifics and additional suggested content items that should be considered for inclusion in your application. Of course, discuss and include topics and supporting documents that you consider important to this mission.

**B. Required Specifics:**

- School District Name, State, Principal Place of Business, Contact Name, E
- Mail Addresses, Phone Numbers
- Number of Buses
- Number of Routes
- Annual School Bus Miles
- Number of Students Transported
- Annual Transportation Operation Expenditures

**C. Suggested Content & Discussion Items:****1) Data Items**

Number of A, B, C, and D Type Buses

Number of district owned buses

Number of contractor owned/provided buses

Five Years: Expenditures, Miles, Accidents, Preventable Accidents, Transported Students

Five Years: Number of Special Needs Students Transported for IEP services

Bus Fleet Average Age

Percent of Buses Over 15 Years of Age

**2) Discussion Items:**

Current Inspection Records Management Process

Current Child Check System

Current Methods for Assessing Bus Personnel Hours

Current Automated Routing System, if any.

How will ZONAR help you achieve and enhance your goals? Which goals?

Discuss district policy requirements or changes to current policy, if any, necessary to implement power of this technology

Discuss financial authorization and budget timing sequencing necessary to support school district annual fees estimated at \$17,000 per year and initial equipment installment expenses estimated at \$150.00 per unit for 70 units if the installation will not be done by district staff.

Additional items as the applicant determines.

**3) Required Signatures:**

The Transportation Director

The Purchasing Officer

Superintendent of Schools

**Selection Process:**

The NAPT Board of Directors will appoint an evaluation team to determine the recipient of this Grant Award. The NAPT will evaluate the submitted proposals and select the appropriate winner from the submitted competitive applications. Their selection is final and there is no provision for protesting the selection.

**Timelines:**

Grant Award Announced: June 23, 2011

Proposals Submitted: September 16, 2011

Winner Selected: October 5, 2011

Winner Announced and Presented: October 24 or 25, 2011 In Cincinnati, OH

**Getting Started:**

Not an NAPT member, go to this website <http://www.napt.org> and discover other membership benefits \$75 per year will provide you and your district in addition to being able to participate in this Grant Award process

Additional details, on Zonar products and services are available by visiting [www.zonarsystems.com](http://www.zonarsystems.com). So, check out the site and submit your application by close of business on September 17 at 5:00 p.m. eastern, continue to think safety and compete for this exclusive opportunity! The NAPT determined winner will be announced at the NAPT conference this October in Cincinnati, OH