2025 School Transportation®

PRINT, DIGITAL & MEDIA CONFERENCE PLANNING KIT



WWW.STNONLINE.COM

OVERVIEW | PRODUCTS & SERVICES

School Transportation News is the definitive source of trends and news in the school bus industry. Our team is dedicated to telling the stories of leaders who are defining where business is headed. We offer innovation, creativity and impact for brand building and lead generation in a rich environment of editorial excellence."



-Tony Corpin, President, STN Media Group



January – November Buyer's Guide

PRINT & DIGITAL 20,555 AUDITED READERSHIP

12 MONTH AVERAGE

Alliance for



School Transporta School Transportation School Transportal



CONFERENCES



EMBASSY SUITES BY HILTON DALLAS FRISCO HOTEL CONVENTION CENTER & SPA FRISCO, TX November 6-11, 2025

tsdconference.com









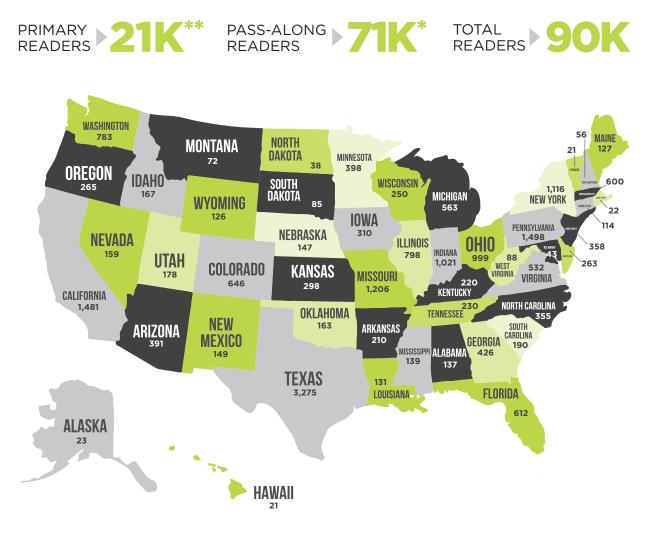


3 INDUSTRY EVENTS 2.500 **ATTENDEES & SUPPLIERS**



SUBSCRIBER | PROFILE





STN magazine is very helpful in navigating the many options that are available. Receiving the hard copy is a good tool to share information with our CBO for purchasing new products.

–Sam Anderson | Transportation Manager | Redlands USD, California

REACH THE READER**

Transportation Director	9,199
Superintendant/School Business Official	3,739
President/CEO	2,961
Fleet Manager	1,360
Driver Trainer	2,234
Others Allied to the Field	2,224

STN READERS SPEND **50 MINUTES** ON AVERAGE WITH EACH ISSUE*

School District Fleets	16,798
Contractor Fleets	1,773
Manufacturers, Suppliers, others allied to field	1,916
Private School, University Transit Fleets	430
Head Start Fleets	435
Federal, State & Local Government	365



EDITORIAL | CALENDAR

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JA	NUARY	FEBRUARY	MARCH	APRIL		JUNE
					<section-header><text><text></text></text></section-header>	
SPE	ECIAL NEEDS	SAFETY	OPTIMIZATION & EFFICIENCY	SCHOOL EXECUTIVE & SUPERINTENDENT	SECURITY & CONNECTIVITY	GREEN BUS
Stud Man Beh Type Trac Van Spec Rou Med	lically Fragile dents aging Student avior e A, Non- litional Vehicles & Conversions cial Needs ting Services & licaid urity & Crisis uning	 Illegal Passing Trends & Solutions Upgrading Communications & On-Board Equipment Preventive Maintenance Technology Student Behavior & Incident Management STN EXPO EAST Preview: Green Bus Summit + Bus Tech Summit 	 Fastest Growing School Districts Equipment Installation, Training & Warranty Improving School Transportation Uptime Collaboration with IT Department on Technology Purchasing Student Ridership, Apps & Route Tiering Student Ridership, Apps & Route Tiering 	 AASA Superintendent of the Year Fleetwide Hardware & Software Upgrades Investing in Greener School Buses Benefits of Contracted Services Data Insights: Fleet Management Improvements & Cost Cutting 	 Connected On-Board Technology & Wi-Fi Better Parent Communications Video Review: Bulling/Assault Fuel Services, Management & State of Charge Danger Zone & School Bus Stop Safety 	 Fuel of Choice: Diesel, Gas, Propane or Electric Health Benefits for Student Success Route Optimization Lessons Learned from Green Bus Deployments STN EXPO EAST Preview: Green Bus Summit + Bus Tech Summit
Mech Dea	:	Ad Close: Jan. 10 Mech Deadline:Jan. 15		Ad Close:Feb. 28 Mech Deadline:Mar. 05	Ad Close: Mar. 28 Mech Deadline: April 02	

EDITORIAL | CALENDAR

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	-			I.	News
JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Zum Zum			CHOOL BUS		BUYER'S GUIDE 2026
SCHOOL BUS CONTRACTOR	FLEET MANAGEMENT	TECHNOLOGY	LEADERSHIP	TRANSPORTATION DIRECTOR	2026 BUYERS GUIDE
 STN Innovator of the Year Award Alternative Transportation Services & McKinney Vento Technology Deployments Driver Performance, Safety & Retention Insurance Coverage: School Bus Crashes & Incidents 	 TOP 10 Garage Stars Parts & Inventory Management Technology Utilization Fleet Valuation: School Bus Residual Values & Cost Analysis Garage Equipment Needs 	 Technology Super Users Video Security Systems Operational Efficiency Managing Equipment Costs Data Security Trends 	 Top Transportation Teams Biggest School Transportation Challenges Equipment & Technology Purchasing Demand Staffing Retention: Pay & Benefits TSD Conference Preview 	 Transportation Director of the Year Rising Super Stars Profiles GPS & Tablets Lighting & LEDs Tires, Wheels & Brakes 	The Ultimate School Bus Industry Guide with statistics, analysis, school bus dealers, OEMs, industry suppliers, product purchasing cross reference, associations and organizations. An invaluable resource that remains on everyone's desk.
DIGITAL DAILY		READERSHIP STUDY		DIGITAL DAILY	
Ad Close:May 30 Mech Deadline:June 04		Ad Close:Aug. 01 Mech Deadline:Aug. 06	Ad Close:Aug. 29 Mech Deadline:Sept. 03		Ad Close: Nov. 07 Mech Deadline:Nov. 12
CONTENT. COMMUNITY. COMMERCE. JULY 11-16 RENO, NV NSTA LULY 20-23 BOSTON, MA			NAPT CONFERENCE OCTOBER 31 - NOVEMBER 4 GRAND RAPIDS, MI	TASSONTING Students with USANDERS & Special Needs COVERMENCE & TACCE BHOW NOVEMBER 6-11 FRISCO, TX NOVEMBER 5-11 KOVEMBER 12-16 WASHINGTON, DC	CONFERENCE

DIGITAL | MEDIA GUIDE

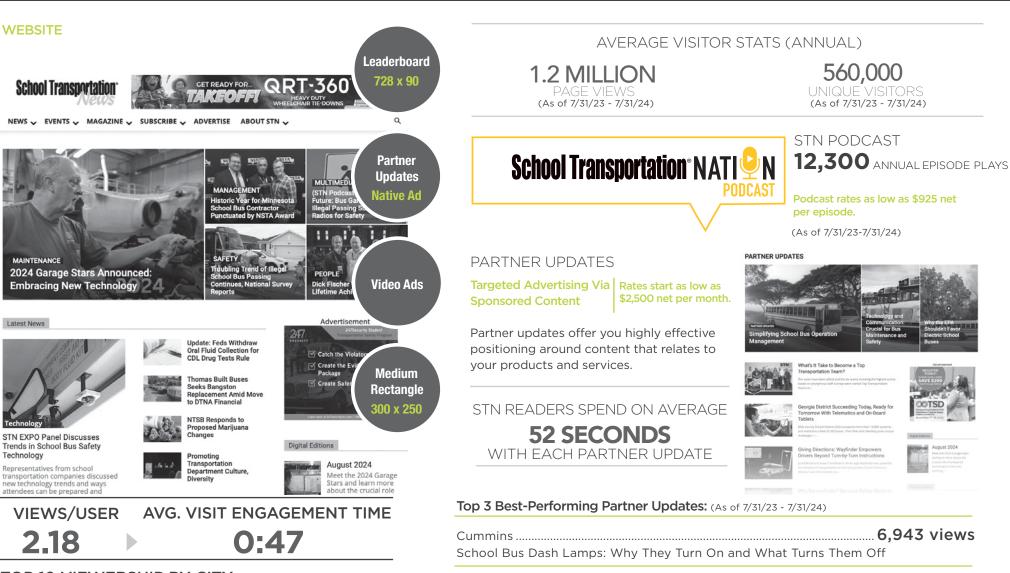
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busHive (with social boost campaign)1,412 views

Case Study: Transportation Lessons from the 2023-2024 School Year Launch

Kentucky District Takes Processes From Days to Minutes With busHive

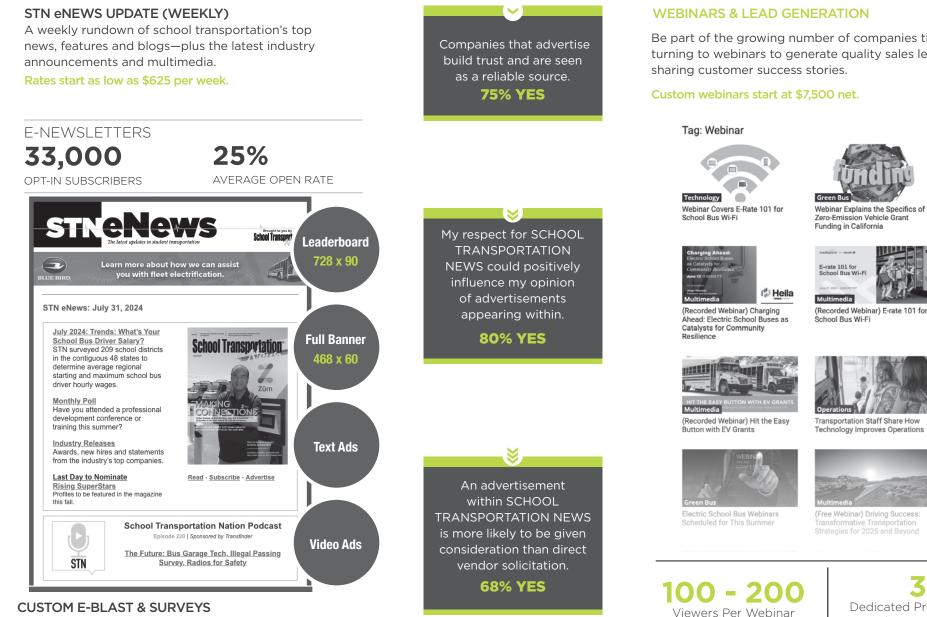
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TOP 10 VIEWERSHIP BY CITY

- Asburn
- New York
- Warsaw
- Chicago
- Moses Lake

- Philadelphia
- San Antonio
- Los Angeles
- Washington
- Des Moines



- Constant Contact Deployment
- Open Rates, Click Rates
- Survey Monkey



WEBINARS & LEAD GENERATION

Be part of the growing number of companies that are turning to webinars to generate quality sales leads by

Custom webinars start at \$7,500 net.



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Webinar Explains the Specifics of **Zero-Emission Vehicle Grant** Funding in California





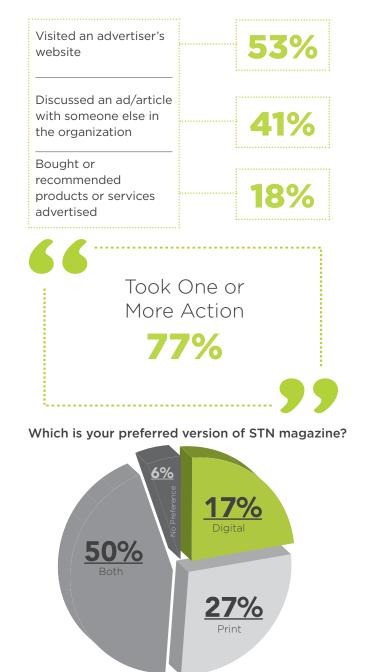
Transportation Staff Share How Technology Improves Operations

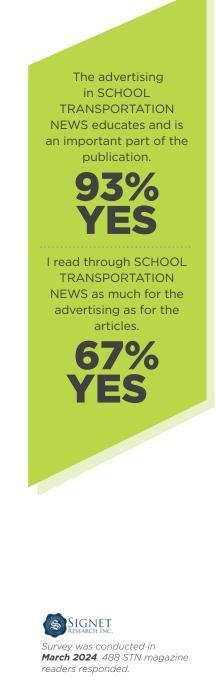
(Free Webinar) Driving Success:

Dedicated Promotional eBlasts Included

READERSHIP | SURVEY

What action(s) have you taken during the past year as a result of advertisements and/or articles in SCHOOL TRANSPORTATION NEWS?





What products or services is your district or company interested in purchasing over the next 12 months?

School Transportat

ighting & LEDs	
ïres & Wheels	
Brake Products	
ype C or D buses	25%
ubricants, Additives & Fuel Services	23%
lew Diesel Buses, Engines & Components	23%
PS & Vehicle Tracking	22%
1irror Products	21%
Cellular, Radio & Communication Systems	
Air Conditioning/HVAC	
eatbelts/ Occupant Restraints	
oam & Seating Products	
top-Arm Video Systems	
ype A buses	
mission Control & Exhaust Products	
Parent Communication Apps	
Prive Train/ Turbo Products & Pumps	13%
/ideo Security Systems	
Crossing Control Products	11%
lew Alternative Fuel Buses & Infrastructure	
Propane, Electric, CNG)	
lew Gasoline Buses	11%
Onboard Tablets/ Mobile Data Terminals	
tudent Tracking/ RFID	
Child Detection Systems	9%
ransportation Routing Software	9%
looring Products	
Jsed Buses	
/ehicle Lifts & Hosts	
xterior Vehicle Washing Products	
Vi-Fi/Onboard Student Connectivity	7%
Air Purification Solutions and Cleaning Products /	
land Sanitizers	6%
ire Suppression Systems	6%
1obility Equipment Products	6%
Alternative Student Transportation/ Ride Share Se	ervices5%
chool Bus Contracting Services	
nsurance & Financial Services	
lealth & Wellness Products	
raction Control Products	

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School Transportation

The Ultimate Resource of the School Transportation Industry

2025 BUYER'S GUIDE







SUPPLEMENT DUE DATES

Ad Close:	Nov. 07
Mech Deadline:	Nov. 12

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CHARLOTTE March 20-25, 2025 Embassy Suites, Charlotte I Concord NC





RENO

July 11-16, 2025 Peppermill Resort I Reno, NV



March 23-24, 2025 Charlotte

July 13-14, 2025 Reno



March 21-22, 2025 Charlotte/Concord

July 11-12, 2025 Reno/Lake Tahoe

CONNECT WITH DECISION MAKERS

For more information visit **stnexpo.com**

Transporting Students With Disabilities & Special Needs Conference and Trade Show

OCATSD

November 6-11, 2025 **Embassy Suites by Hilton Dallas** Frisco Hotel & Convention Center

LEARN MORE AT TSDCONFERENCE.COM

Presented by School Transportation **NFTWORKING EVENTS** DAY TRADE SHOW

Hands-on Training

IDEA/Section 504 Legal Review

Operational Best Practices

Collaboration & Networking

Professional development that leaves you feeling renewed and rejuvenated with fresh ideas and collaboration! Grateful for the wealth of information shared, resources and connections made! Thank you!

-Alemnesh Allen, Transportation Coordinator Prince George's County Public Schools in Maryland







MAGAZINE ADVERTISING RATES

	CONTRACT RATES			
	Open Rate	Зx	6x	12x
1 page standard	\$6,450	\$6,250	\$5,650	\$5,275
1/2 page island	\$5,275	\$4,825	\$4,375	\$4,075
1/2 page horizontal or vertical	\$4,250	\$3,975	\$3,825	\$3,650
1/3 page square or vertical	\$3,300	\$3,100	\$2,850	\$2,650
1/4 page square	\$2,750	\$2,695	\$2,475	\$2,395

CONITDACT DATES

2025 CONFERENCE BOOTH RATES STARTING AT:

10' x 10'\$2,	975
10' × 20'\$5	,175

20' × 20'\$8,875

More rates on **STNEXPO.COM** or **TSDCONFERENCE.COM**

TRANSPORTATION DIRECTOR SUMMIT: \$9,750 per event

Focused Buyer Meetings and Discussions CHARLOTTE — March 21-22 RENO — July 11-12



TRANSPORTATION DIRECTOR





Transporting Students with Disabilities & Special Needs

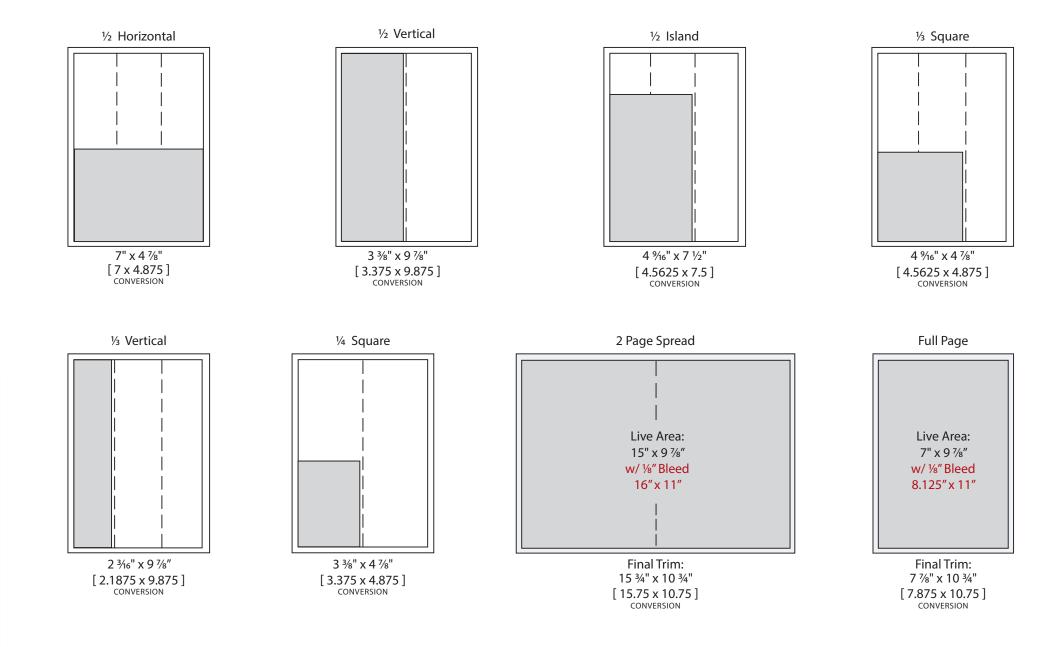
SPECIAL POSITION RATES

Cover 2 (IFC)	25%
Cover 3 (IBC)	15%
Cover 4 (BC)	25%
Preferred Positions*	15%

*Preferred positions: Opposite the Table of Contents & First Take

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SPECIFICATIONS

Ad Mechanical Details At-A-Glance:

<u>Requirements:</u> All artwork is to be a minimum of 300 dpi @ the conversion from the current color profile to the CMYK color space. For more details on ad requirements and additional charges, please see sections 1 & 2 below.

<u>Bleed:</u> Full bleed ads are available for the 2-page spread and the full page configurations. Bleed must be a minimum of 1/8" beyond the final trim size, if a full bleed is desired.

Live Area: All copy and images that are not meant to bleed are to remain within the live area. (The live area is applicable on the 2-page spread and full page ad with bleed only.)

Mechanical Requirements:

STN is typically saddle stitched, except for the Annual Buyer's Guide, which is perfect bound. Single column width is 2 3/16" and double column width is 4 9/16". Column depth is 9 7/8". Publication trim size is 7 7/8" x 10 3/4" and live area is 7" x 9 7/8". Gross size does not include a required 1/8" bleed on all four edges of each page. For trim purposes, the publication jogs to the head. Additional allowance for gutter trim should be made in the preparation of spreads reading or bleeding across the fold. Single page bleed 8 1/8" x 11"; spread bleed 16" x 11". Vital parts of ad copy and layout should be kept at least 1/2" from the gross page size.

Ad Mechanical Specifications:

STN will accept electronic display ad, classified ad, and web media ad files submitted to **https://stnmedia.** wetransfer.com or to our office on CD.

• We accept files in both Macintosh and PC formats. We accept native InDesign, Photoshop, and Illustrator files.

- Preferred file formats are PDF, EPS, JPEG or TIFF. If files are submitted as native Illustrator or InDesign, all fonts and linked images must be included.
- Illustrator files must have all fonts converted to outlines. PDF files must be hi-resolution and pressready (i.e. saved for printing and not for onscreen viewing). Digital ad files and images within files must have a resolution of 300 dpi or greater and color must be CMYK. Ad materials submitted in MS Publisher or Word formats are not acceptable and will be returned. PMS or RGB colors will not be accepted and will be returned.
- A disk directory listing all files and images should be enclosed.
- Digital ads delivered to STN must be accompanied by a contract color proof to SWOP standards. Color proofs that are not to SWOP standard cannot be used for final proofing. STN, its digital pre-press supplier and its printer are not responsible for color and content of electronic ads based on screen appearance or when a color SWOP proof has not been supplied.
- Ads supplied digitally must be accompanied by a color proof; we accept color lasers for content accuracy only but not for final color proofing.

Standing Ad Materials:

Digital ads will be stored electronically for 12 months following their last use and then deleted, unless STN is instructed otherwise in writing by the advertiser or agency.

Inserts:

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Custom inserts can be printed and placed for a nominal fee. Contact STN sales representative for details. Other costs include: glue tipping, stapling or polybagging.

Agency commission is not given for any production costs. Reply post card inserts may only be used with full page or larger ads; reply cards must be less than 1/2

page. Minimum paper weight is 60-lb., maximum paper weight is 100-lb. Before printing an insert scheduled for display in STN, advertisers should submit two complete dummy copies of the insert for review by STN and its printer and check with STN for quantity, mechanical requirements, tip-in charges, printing instructions and shipping requirements.

Classified Advertising:

Column inches are based on columns 2 3/16" wide. Reader service numbers and display ad sizes and rates are not available in the classified ad section. Prepayment is required. Classified ads are noncommissionable. American Express, MasterCard and Visa are accepted. For classified advertising rates, see previous page.

Printing:

The magazine is printed web offset or sheet fed on coated paper. STN is not responsible for color reproduction if the advertiser or ad agency fails to supply a match print. Advertisers should be aware that slight color variations may occur due to paper color differences. If clients fail to provide match prints. STN's printer may do so and the client will be invoiced accordingly.

Shipping Instructions:

All insertion orders and ad materials should be shipped to:

School Transportation News Creative Department 5334 Torrance Blvd., 3rd Floor Torrance, CA 90503

Electronic file submission:

Submit all digital ads to: https://stnmedia.wetransfer.com

Submit art-related inquiries to: kimber@stnmedia.com or maria@stnmedia.com

TERMS | CONDITIONS

POLICIES

Audited Circulations:

SCHOOL TRANSPORTATION NEWS is AUDITED MEDIA audited and offers a qualified circulation of 20,555 print and digital school transportation professionals. Source: AUDITED MEDIA, May 2024.

Contract Year:

Advertising inserted within 12 months of the first insertion earns frequency discount.

Rebates & Short Rates:

Advertisers will be rebated at the end of their contract period if they run a frequency which earns a lower discount. Advertisers will be short-rated if, within 12 months from the contracted date of their first insertion, they do not run the frequency on which the discount is based.

Cancellation:

Cancellations of ad contracts must be made in writing by U.S. mail, postmarked 30 days prior to scheduled ad closing. Email, fax or telephone communications canceling ad space will not be accepted.

Contract Rates:

Display advertising rates are based on: 1) insertion frequency beginning with the first insertion in a standard 12-month contract year, and 2) contracted for IN WRITING AND IN ADVANCE. Multiple page ads or multiple ads count toward the frequency discount and will be billed at the rate that is applicable to each size ad.

Publisher's Rate Policy:

Advertising contracts are subject to changes in rates upon 30-day written notice from the Publisher. Advertisers may cancel their contracts at the time new rates become effective without incurring a shortrate adjustment. Display ad publishing conditions, other than rates, are subject to changes by the Publisher without notice; revised display ad publishing conditions and rate card changes will be posted to STN's website.

Commission & Cash Discounts:

Display advertising space is commissionable at 15% to accredited advertising agencies on space and color charges.

Ad Production & Charges:

Costs incurred by Publisher to produce advertising mechanicals from electronic files, or in connection with the computer-to-plate process, submitted by the client, will be billed to the advertiser or its agency. If ad materials arrive after the mechanical deadline and result in blueline changes, STN reserves the right to charge late fees.

Credit Profile:

A credit profile is required from first-time advertisers and their advertising agencies.

Payment Terms:

Invoices are due and payable 30 days after the date of the invoice. The advertiser and its agency are jointly responsible for the payment of ad space and production charges. Payment is in U.S. dollars.

Non-Payment: If any monies due to the Publisher are not paid within 60 days of the invoice date, agency discounts are subject to revocation, and the account is subject to a service charge of 1.5 percent per month (18 percent per year) effective the 30th day after the original invoice date. It is STN's policy to contact the advertiser directly for payment when an invoice reaches 60 days overdue. Advertisers agree to pay all costs of collection, if necessary.

Publisher's Legal Liability:

Advertisers and advertising agencies are severally and jointly liable for all content (text, representation and illustrations) of advertisements, and assume responsibility for any claims arising therefrom against the Publisher. Advertisers agree to indemnify the publisher against any claims or expenses resulting from the unauthorized use of name, photograph, sketch, or words protected by copyright or registered trademarks, label, etc., in connection with advertising. The Publisher reserves the right to reject any advertising which, in his opinion, makes extravagant claims, misrepresents, is unfair or harmful to other advertisers, violates postal or U.S. currency regulations or is unsatisfactory to themselves. The terms and conditions of STN's 2025 rate card are part of all advertising contracts and agreements. Publisher's liability for an ad space error will not exceed the cost of the advertisement occupied by the error. In the event an ad make-good is necessary, the make-good ad will appear in the next available issue, or at the Publisher's discretion, but will not replace a scheduled ad insertion.

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Contact Information:

Tony Corpin Publisher T: 310-792-2226, F: 310-792-2231 Email: tony@stnonline.com



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